



HOPE
CLINIC
for women

a Safe Place for Tough Choices

2019-2020
YEAR IN REVIEW





BOARD OF DIRECTORS

Joy Styles, *Chairperson*
Sloane Scott, *Vice Chairperson*
Amanda Cecconi, *Secretary*
John Jacoway, *Treasurer*
Ronald Alvarez, M.D., M.B.A.
Mike Duncan
Patty Eller
Debbie Gilkey
Carty Hassett
Alyssa Hasty, PhD
Debbie Lassiter
Matthew Page
John Sheffield
Victor Silvestri
David Wasiolek
Shauna Jamison, *Intern*

ADVISORY BOARD MEMBERS

Gary Glover
Robin Glover
John Huie
Governor Bill Lee
Dr. Charles McGowan
Scott Orman
David Rogers
Tom Singleton
Sylvia Singleton
Masami Tyson
Rich Tyson, MD
Melissa Ward
Kate Yeager
Buddy Zegel

MEDICAL DIRECTOR

Dr. Craig Martin, MD

PRESIDENT/CEO

Renée Rizzo

- 3 Letter from CEO
- 4 Our Mission & Services
- 5 Client Program Outcomes & Pregnancy Services
- 6 Prevention & Outreach Counseling Services
- 7 Financials & Community Partners

An Annual Report from our 2019-2020 Fiscal Year
October 1, 2019-September 30, 2020

Dear Supporters,

I have been at the helm for 17 years. In that time we have watched the world face many challenges but I think we can agree this year has been unique. I have been saying all year that I am incredibly proud of the staff, volunteers, donors, Board of Directors and Advisory Board (especially our medical doctors) for working together to be sure we stayed open safely.

Last year you may recall we received a surprise extra gift that allowed us to invest in technology and online platforms for client programs. Little did we know God was preparing us for what was ahead. I am grateful so many systems were already in place that we were able to pivot immediately to provide much needed essential care.

This past year we still saw over 2,400 new clients onsite and online. We only had to stop our mobile care for about two months and those have safely resumed. We met our fundraising goals and Hope Clinic has started our new fiscal year in a strong position.

This political season was like no other and much of it grieved my heart. What I AM grateful for the is the focus of the topic of unplanned pregnancies and how successful pregnancy centers are at meeting the needs of women and men facing an unplanned pregnancy in a loving, non-judgmental, practical way that crosses political lines. We are reminded we are necessary no matter who sits in the Oval Office. Now more than ever Hope Clinic for Women is needed.

Sincerely,

Renée Rizzo

Renée Rizzo
President/CEO

615-321-4428
rrizzo@hopeclinicforwomen.org



Since 1983, Hope Clinic for Women has been a safe and confidential place for women (and men) who need hope and real help regardless of age, race, religion or ability to pay.

OUR MISSION

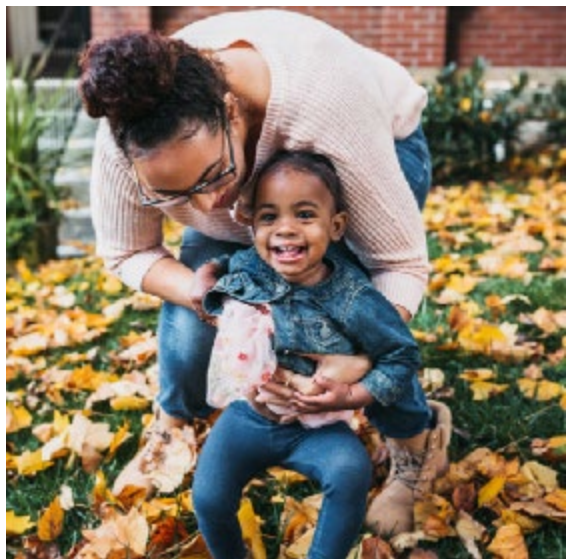
Established in 1983, Hope Clinic for Women is a faith-based safe and confidential place equipping women, men and families dealing with: unplanned pregnancies, access to women's healthcare, prevention education, pregnancy loss (miscarriage, stillbirth, infant death, failed IVF/Adoption and abortion) and postpartum depression. We provide medical care, professional counseling, education classes, case management,

mentorship and practical support regardless of age, race, religion or ability to pay.



"I was treated how every woman wishes to be treated during a visit. I was able to communicate openly and honestly without the sense of judgement. The staff made me feel safe comfortable and confident."

"I came into my visit today completely broken and they helped me leave out with a smile. I 'm so glad I came in."



OUR SERVICES

PREGNANCY

Pregnancy tests, pregnancy options counseling*, 1st prenatal visit ultrasound/blood work, access to our Bridge Program, including: case management, counseling, mentoring, prenatal and parenting classes, material assistance, referral services and new moms' groups. Provided free of charge.

**We answer questions and educate people on abortions, but we do not perform or refer for them.*

WOMEN'S HEALTHCARE

Women's full annual well visit (breast exam, pelvic exam, papsmears, STD testing) and all related problems (STD, yeast infection, blood test, irregular bleeding, etc.). Provided at a nominal fee.

PREVENTION EDUCATION

Our staff are certified Sexual Risk Avoidance Educators who educate on healthy relationships, self-esteem, boundaries, consent, STDs, abstinence and more. Geared to middle/high school, college students and youth leaders. Provided free of charge.

COUNSELING

Pregnancy loss (miscarriage, stillbirth, infant death, failed IVF, and failed adoption), Post-abortion, Peripartum Mood Disorders (PPD, PMADs), related relationship issues (unhealthy relationships, sexual addiction, and pornography). Provided on a sliding scale.

MOBILE SERVICES

Providing pregnancy tests, options counseling, and STI testing in front of War Memorial Plaza and near Fisk University.

OVERALL OUTCOMES

PREGNANCY SERVICES

"I so appreciate the support I feel here to be able to move forward and make better choices for my family"

"This was confirmation that I will be okay and that a team or family does not always have to be blood."

2,460

Clients served onsite and offsite

4%

Total operating costs that are covered by client fees

400+

Babies born this past year through Hope Clinic (estimated)



671

Women came in for an initial pregnancy test

- 87% of positive test clients came back for follow up ultrasound visits/care.
- For those coming back for follow up care, over 81% choose life
- An incredible 69% completed the Bridge Intake and 35% were active in the Pregnancy Bridge Program in any given month. This allowed them access to free (onsite and online) counseling, case management, education classes, and spiritual mentorship in exchange for material assistance. We moved to curbside pick up this year for safety purposes.

DEMOGRAPHICS



Age Range

- Under 19 | 9%
- Ages 20-24 | 33%
- Ages 25-29 | 29%
- Ages 30-34 | 18%
- 35 and older | 11%



Ethnicity

- African American | 53%
- Caucasian | 30%
- Hispanic | 13%
- Other | 4%



Client Earnings

- <\$14,000 | 42%
- \$15-29,000 | 25%
- More than \$30,000 | 33%

100% felt treated with respect and would return; 96% would refer a friend; 98% would make healthier choices; 100% felt more informed

MOBILE SERVICES

25

women received education and personal hygiene supplies

- 60 additional women received mobile services from January-September (minus April/May)



WOMEN’S HEALTHCARE

“[My NP] is the best physician I have ever had. She listened to my backstory and educated me on the things I had questions about... I felt very valued and respected during my visit.



493

Women came in for women’s
wellcare and problem visits

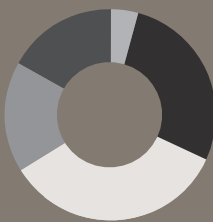
98%

Commit to making
healthier life choices

100%

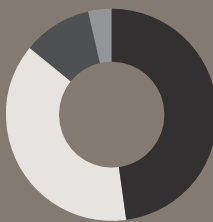
Felt more informed
about health

DEMOGRAPHICS



Age Range

- Under 19 | 6%
- Ages 20-24 | 27%
- Ages 25-29 | 31%
- Ages 30-34 | 19%
- 35 and older | 17%



Ethnicity

- African American | 49%
- Caucasian | 38%
- Hispanic | 9%
- Other | 4%



Client Earnings

- >\$30,000 | 46%
- \$15-29,000 | 32%
- <\$14,000 | 22%

100% felt they were treated with respect and 96% were likely to return for services and likely to refer others.

PREVENTION EDUCATION

COUNSELING

“I feel like I can really talk about anything without judgement. I’m able to work through things I can’t really talk to anyone else about.”

860

students educated at
20 schools and agencies

- 85% of surveyed participants committed to making healthier sexual choices

126

total counseling clients came in for
pregnancy loss, postpartum depression and
individual counseling related services



DEMOGRAPHICS



Age Range

- Under 19 | 6%
- Ages 20-24 | 13%
- Ages 30-34 | 21%
- Ages 25-29 | 36%
- 35 and older | 25%



Ethnicity

- Caucasian | 50%
- African American | 40%
- Hispanic | 6%
- Other | 4%



Client Earnings

- \$15-29,000 | 32%
- <\$14,000 | 34%
- >\$30,000 | 33%

100% felt they were treated with respect, 96% would refer a friend and return for future services; 98% would make healthier life choices.

FINANCIALS



- Businesses/Individuals | 34%
- Family Foundations/Grants | 24%
- Fundraising Events | 23%
- Churches | 15%
- Client Fees | 4%

\$1,100,500

Cash-based donations received

\$229,000

In donated maternity and baby
items to pregnant clients

800

Approximate number
of unique donors

2,400

Approximate volunteer
hours donated

PARTNERS IN THE COMMUNITY:

AGENCY/COMMUNITY ORGANIZATIONS

- ACE Nashville
- Alignment Nashville
- Baby & Co
- Bethlehem Centers
- Boys and Girls Clubs of Middle TN
- Catholic Charities
- Center for Youth Ministry
- Dave Ramsey and Farmers

- Department of Children's Services
- End Slavery
- Faith Family Medical Center
- FIMR Bereavement Conference
- Health Connect Gallatin
- Health Connect Nashville
- Graceworks Ministries
- Lutheran Women's Missionary League
- Magdeline House
- Margaret Maddox YMCA
- Martha O'Bryan Center
- Metro Development and Housing Agency
- Metro Nashville Public Health Department
- Metro Nashville Public School Social Workers
- Mercy Community Healthcare
- MNPS
- Mother to Mother
- Nurture the Next
- Oasis Center
- Our Thrift Store
- Salvation Army
- Siloam Family Health Center
- Sexual Assault Center
- The Center for Relationship Education
- The Next Door
- The Rest Stop Ministries
- TN Childcare Resouce and Referral Network

- TN Department of Health
- Urban Housing Development

SCHOOLS

- Antioch Middle School
- Brick Church Middle
- Ezell-Harding
- Franklin Classical Academy
- Hillwood High School
- LEAD High School
- Maplewood High School
- Nashville Christian: Middle and High School
- Pearl Cohn High School
- Prevent Child Abuse TN
- RePublic High School
- TN Volunteer Challenge Academy
- Towne Center Theatre
- Women's Medical Associates
- Williamson YMCA – Youth Community Action Project
- Valor High School
- White's Creek High School
- Wright Middle
- YEP College Access Now (TSU/Boys and Girls Club)

CHURCHES

Hope Clinic partners with nearly 100 churches that cross denominational lines.

UNIVERSITY INTERSHIPS

- Belmont University
- Capella University
- Lipscomb University
- Tennessee State University
- Tennessee Tech University
- Trevecca University
- University of Tennessee
- Vanderbilt University



HOSPITALS

- HCA/Tri-Star
- St. Thomas Health Services
- Vanderbilt University Medical Center
- Williamson County Medical Center

MEMBERSHIPS

- Center for Nonprofit Management
- GivingMatters.com, an initiative of The Community Foundation of Middle Tennessee
- Mission Increase Foundation

Please contact us for ways to partner with your business, church, small group, book club or individually as a volunteer or donor at 615-627-2791.



HOPE CLINIC *for women*

1810 Hayes Street
Nashville, TN 37203

615.627.2791
hopeclinicforwomen.org

f a